



TRUECar® Guaranteed Savings Certificate

AUTHORIZED FOR

Carter Adams

Nalley Kia will provide Carter Adams access to
Guaranteed Savings on in-stock new vehicles.

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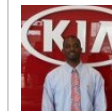
CREATED 12/10/2014

How to Use Your Certificate

- 1 Double check for accuracy!** Please take a quick moment to make sure that the name of the actual person purchasing the car is on your Savings Certificate.

Carter Adams
170 Nix Court
Fayetteville, GA 30214

- 2 Ask for your TrueCar Certified Dealer contact.** To use your Savings Certificate, you must ask for your TrueCar Certified Dealer contact by name.



Justin Spears
(855) 484-8156
jspears1@nalleycars.com



Nalley Kia
7849 Mall Parkway
Lithonia, GA 30038

- 3 Bring it with you.** Just print your Certificate or bring it with you on your mobile device. Plus, with the TrueCar mobile app, you'll be able to receive pricing information on any car on the lot in real time.



Scan this code to get the app.

Or, text 8D2P4D to PRICES (774237) to get a link to view your certificate on your mobile phone.



Certificate is only usable at Nalley Kia by:

Carter Adams
170 Nix Court
Fayetteville, GA 30214

Estimated Savings off MSRP based on your Configured Vehicle. See page 2 for details:

MSRP: \$19,315
2015 Kia Soul
Automatic

ESTIMATED
Savings off MSRP
\$1,545

TRUECar. Estimate
\$17,770

This is your **Configured Vehicle.**

TRUECar[®]

Questions? Call 1-888-TRUECAR (878-3227)



MSRP: \$19,315

2015 Kia Soul Automatic

ESTIMATED

Savings off MSRP

\$1,545

TRUECar Estimate

\$17,770

YOUR CONFIGURED VEHICLE INCLUDES

Exterior Color: Titanium Gray

Interior Color: Black

Options: Carpeted Floor Mats (CF), Mud Guards (MUG), Cargo Net (CN), Ec Mirror w/Compass & Homelink (EH), Uvo w/Fog Light (UVF)

Base MSRP	\$17,100	Total MSRP \$19,315
Factory-installed Options	+ \$1,415	
Freight Delivery Charge	+ \$800	
Total MSRP	\$19,315	

Certified Dealer MSRP Discount	- \$1,380	ESTIMATED Savings off MSRP - \$1,545
Guaranteed Savings	- \$1,380	

Factory-Installed Option Discount - \$165
Subject to availability of a vehicle matching your preferred options, Nalley Kia will provide additional savings.

Additional Savings	- \$165
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TRUECar Estimate

\$17,770



No Surprises: As a TrueCar Certified Dealer, Nalley Kia is committed to total price transparency. This means Nalley Kia discloses its dealer fees and commonly installed dealer accessories in its pricing estimates. Call 1-888-TRUECAR if you have questions or concerns.

Dealer Documentation Fee	+ \$599	Dealer Fees + \$599
Total Dealer Fees	+ \$599	

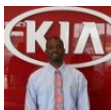
Dealer Accessories
+ \$0

Estimated
TRUECar Dealer Price

\$18,369

Values provided are estimates and subject to change based on Dealer inventory, incentive qualifications, customer financing or other unique situations. TrueCar Dealer Price will depend on actual options and vehicle availability. Incentives subject to Dealer verification.

Ask for your contact by name:



Justin Spears

(855) 484-8156

jspears1@nalleycars.com



CREATED 12/10/2014

This In-Stock Vehicle is similar to your Configured Vehicle

TRUECar®

Questions? Call 1-888-TRUECAR (878-3227)



MSRP: \$18,070

2015 Kia Soul Automatic

VIN: KNDJN2A24F7770848

IN STOCK

ESTIMATED
Savings off MSRP
\$1,409

TRUECar Estimate
\$16,661

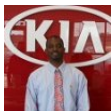
THIS VEHICLE INCLUDES

Exterior Color: Shadow Black

Interior Color: Black

Options: CARPETED FLOOR MATS, CARGO NET

Ask for your contact by name:



Justin Spears
(855) 484-8156
jspears1@nalleycars.com

OFFRDLR: 2NGQBKCGBPNO
AUTHORIZED FOR: Carter Adams



VIN: KNDJN2A24F7770848
EXPIRES: 12/18/2014

Base MSRP	\$17,100	Total MSRP \$18,070
Factory-Installed Options	+ \$170	
Freight Delivery Charge	+ \$800	
Total MSRP	\$18,070	

Certified Dealer MSRP Discount	- \$1,409	ESTIMATED Savings off MSRP - \$1,409
Guaranteed Savings	- \$1,409	

TRUECar Estimate

\$16,661



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Dealer Documentation Fee	+ \$599	Dealer Fees + \$599
Total Dealer Fees	+ \$599	

Dealer Accessories
+ \$0

Estimated
TRUECar Dealer Price

\$17,260

Values provided are estimates and subject to change based on Dealer inventory, incentive qualifications, customer financing or other unique situations. TrueCar Dealer Price will depend on actual options and vehicle availability. Incentives subject to dealer verification.

Configured Vehicle – A Configured Vehicle represents the combination of a base model vehicle, plus any preferred factory-installed options and colors selected during the configuration process using TrueCar.com. The Configured Vehicle is used by Nalley Kia to produce an Estimated TrueCar Dealer Price, which is provided by Nalley Kia as an example of the savings you can expect from the dealership for a similarly configured, in-stock model. The configuration of a vehicle on the TrueCar.com website does not imply or guarantee that this specific vehicle is available at the dealer. If your Configured Vehicle is not in stock at Nalley Kia, your TrueCar Certified Dealer Contact can help you understand the options, if any, for special ordering your Configured Vehicle from the manufacturer. Nalley Kia may also choose to provide you with new and Pre-Owned Vehicles similar to your Configured Vehicle from its available in-stock inventory.

In-stock Vehicle – An In-stock Vehicle shown on your Certificate is a vehicle in stock at Nalley Kia that may be of interest to you based upon similarities with your Configured Vehicle. Please note that an In-Stock Vehicle may not include all of the features of your Configured Vehicle, i.e., it may not be an exact match. TrueCar.com and Nalley Kia are not responsible for errors in the pricing and features data including, but not limited to: manufacturer incentive information, dealer data entry, MSRP pricing, optional factory-installed equipment, dealer installed options, manufacturer or dealer price changes, etc. For a vehicle with a specific Vehicle Identification Number ("VIN"), the vehicle Monroney Label ("window sticker") is the only authority on actual vehicle contents and total MSRP. Each vehicle identified as an In-stock Vehicle is subject to prior sale.

Vehicle Availability – Nalley Kia may not have a vehicle with your preferred color or options in stock. Nalley Kia may be able to special order a vehicle that matches your Configured Vehicle, but delivery time may exceed 90 days. Nalley Kia is under no obligation to special order a vehicle for you. Limited availability option packages as well as diesel and hybrid engine options may be priced differently by the dealer. Guaranteed Savings may not be available on limited availability trims.

TrueCar Estimate – The TrueCar Estimate for your Configured Vehicle is based on available data relevant to your Configured Vehicle and is provided for informational purposes only. It is not an offer or advertisement of any price from any dealer. Dealer fees and commonly installed accessories are not included in the TrueCar Estimate. A vehicle configured on the TrueCar website may not exist at a (TrueCar) Certified Dealer. You must register for the communications platform in order to engage in a one-on-one dialogue with Certified Dealers regarding vehicle pricing and availability. Only a Certified Dealer can provide you with an actual price for a specific vehicle. Each Certified Dealer sets and controls its own pricing, and will confirm actual availability from in-stock inventory, including options and colors choices.

Estimated TrueCar Dealer Price – The Estimated TrueCar Dealer Price is an estimate of the pricing available to you from your TrueCar Certified Dealer for your Configured Vehicle. It is not an offer or advertisement of any price from any dealer. Dealer fees and commonly installed accessories are included in the Estimated TrueCar Dealer Price. Your Configured Vehicle on the TrueCar website may not exist at a TrueCar Certified Dealer. You must register for the communications platform in order to engage in a one-on-one dialogue with Certified Dealers regarding vehicle pricing and availability. Only a Certified Dealer can provide you with an actual price for a specific vehicle. Each Certified Dealer sets and controls its own pricing, and will confirm actual availability from in-stock inventory, including options and colors choices.

Guaranteed Savings – Your Guaranteed Savings represents the amount that Nalley Kia guarantees that you will save off of MSRP on any in-stock 2015 Kia Soul Automatic vehicle. This Guaranteed Savings is based on a vehicle without factory or dealer installed options and includes generally available manufacturer incentives. Your actual savings off of MSRP will increase as you add options. MSRP is determined by the manufacturer and may not reflect the price at which vehicles are generally sold in the dealer's trade area.

Additional Savings – Your Additional Savings reflects a discount offered by Nalley Kia from the MSRP of factory-installed options that you selected for your Configured Vehicle or that are present on an In-Stock Vehicle. Certain selections you made in connection with your Configured Vehicle may be subject to change or further verification by Nalley Kia, and may not be available to you if you are determined to be ineligible due to a change in the underlying programs or your failure to meet program criteria including expiration dates. Such selections may have included, but are not limited to, additional manufacturer incentives and indication of your status as a member of various organizations.

Your Additional Savings is made up of the following:

- **Factory-Installed Option Discount:** Your Configured Vehicle may include factory-installed options. Nalley Kia will provide savings from the MSRP of any such factory-installed options on your Configured Vehicle or In-stock Vehicle in the amount shown on your Certificate. As noted previously, your Configured Vehicle may not be in stock at Nalley Kia. If you purchase a vehicle from Nalley Kia that is configured differently from your Configured Vehicle, the amount of your Factory-Installed Option Discount from Nalley Kia may change.

Other Charges – Your dealer will walk you through GA's tax, title, and license fees to arrive at the final out-the-door price of your car. Price may exclude tax, title, tags, governmental fees, any emissions testing charges, and any finance charges (if applicable). Unless otherwise stated separately in the vehicle details, price does not include processing, administrative, closing or similar fees. Please contact this dealer to confirm that this vehicle is still available. Current mileage may vary due to test drives and vehicle relocation.